

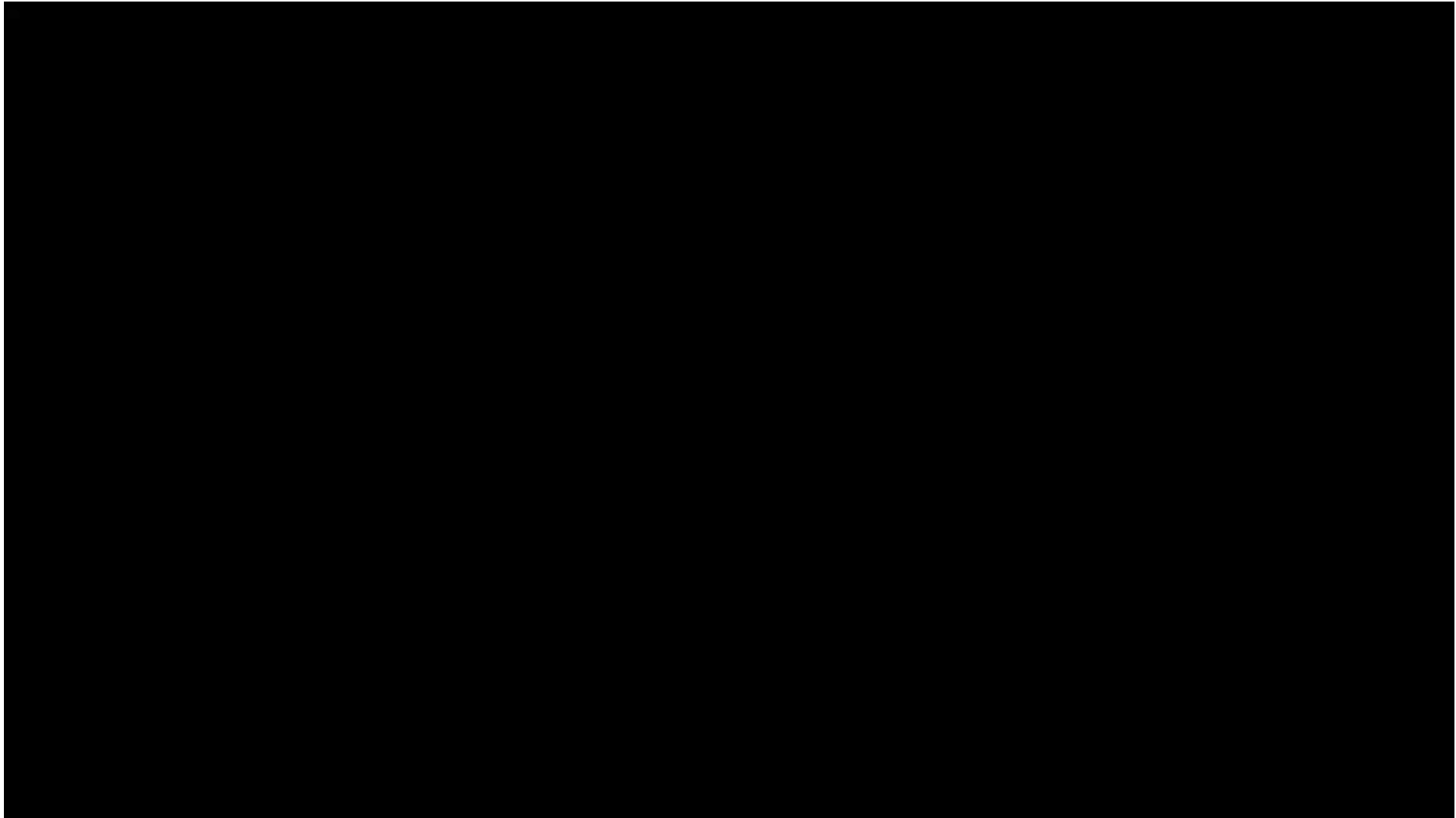


MySeniorHealthPlan

PROUD CRCEA SPONSOR SINCE 2014

About Us

- Founded in 2003
- Corporate office in San Diego, CA
- CRCEA affiliate sponsor since 2014
- Licensed Nationwide
- Contracted with National and Regional Carriers
- Servicing over 25,000 Highly Satisfied Clients



What We Do

- Medicare Insurance Counseling
 - What does Medicare cover?
 - What is not covered?
 - Which plan is right for them?
- Enrollment Support
 - Simplified application process
 - Mail them personalized enrollment information
- Post Enrollment Support
 - We support clients with any coverage, claims, or billing issues
 - We are there when you need us most!

How do we compare to HICAP?

	HICAP	MSHP	
Sponsorship	Yes	Yes	✓
Free and Unbiased	Yes	Yes	✓
Drug Plan List	Yes	Yes	✓
Explain Original Medicare	Yes	Yes	✓
Compare Group Plan	No	Yes	✓
Physician Coordination	No	Yes	✓
SEP Knowledge	No	Yes	✓
Send Enrollment Kit	No	Yes	✓
Enrollment	No	Yes	✓
Post Enrollment Support	No	Yes	✓
Licensed Agent	No	Yes	✓
Nationwide	No	Yes	✓

Case Study:

San Diego County Employees

- MSHP sponsored introduction letter of new FREE service to RESDC members
- Overwhelmingly positive response
 - “I’m so glad RESDC is offering us this service!”
- 210 total calls
- 65 enrolled in better plans
- In 2018, those 65 retirees saved more than **\$300,000** in premiums!
 - \$4,620 annual savings per retiree

Case Study: San Diego County Employees

- The 150 Members we didn't enroll
 - We analyzed their plan and options
 - We advised them to stay on their group plan

How We Help You Save

- Retirement benefits vs. Individual Market
 - County's negotiated rate for premiums may be inflated
 - More competitive prices may be available on the Market
 - Same plan, same doctor, same benefits for less!
- Unbiased plan comparisons
 - We represent the major carriers and can compare plan benefits side-by-side

The Way Forward

- Notification Letter
 - MSHP-Sponsored letter to go out to your members
 - Letter introduces MSHP as a free resource to compare health insurance options
- Website
 - Add MSHP contact information for members looking for help with Medicare

Questions? Contact Us

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